

# **U.S. Bank Home Mortgage – Correspondent Lending**

## Temporary Buydown FAQ's

This document provides answers to frequently asked questions about U.S Bank Home Mortgage's temporary buydown policy.

## Eligibility

Refer to the Correspondent Seller Guide, Section 500: Mortgage Programs for program specific requirements.

## 1. What product types allow for a temporary buydown?

- Conventional Agency Fixed Rate (including super conforming/high balance and U.S. Bank non-conforming)
- FHA Fixed Rate
- VA Fixed Rate
- Home Ready / Home Possible

## 2. What temporary buydown structures are allowed?

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## 3. What is the maximum duration for a temporary buydown?

The duration of the temporary buydown cannot exceed 36 months.

#### 4. What is the rate reduction maximum?

The rate reduction cannot exceed 3%.

#### 5. What is the annual increase maximum?

The annual increase cannot exceed 1% per 12-month interval.

## 6. What property types are allowed with a temporary buydown?

Conventional Agency:

- Primary Residence or Second Vacation Home
- 1 or 2 Units
- \*Manufactured Home

\*Not allowed for Texas(a)6)

#### Home Ready / Home Possible / FHA / VA

- Primary Residence
- 1 Unit



## 7. Is a temporary buydown fee considered a finance charge?

A temporary buydown fee is considered a finance charge and is included in the points and fees test.

## 8. Will U.S. Bank allow a temporary buydown for a refinance transaction?

Conventional agency

Home Ready and Home Possible products allow for a temporary buydown for a purchase transaction only.

## 9. Is there a maximum DTI requirement?

The maximum DTI for a non-delegated loan that includes a temporary buydown is 43%. Delegated loans will follow product guideline DTIs.

## 10. What rate is used to qualify the borrower?

Fixed Rate: Borrower is qualified using the original Note rate

#### 11. How is a temporary buydown locked?

- Conventional and VA loans with a temporary buydown should be locked under the standard, applicable loan program.
- FHA loans with a temporary buydown should be locked under loan program 1004 FHA Temp Buydown.
- The Buydown Option field should be completed for all loans in Lender Portal at time of registration.

#### 12. How are buydown funds disbursed if the mortgage is pre-paid in full during the buydown period?

The non-disbursed and available buydown funds are applied according to the buydown agreement.

## **Documentation**

#### 13. Is a temporary buydown agreement required?

U.S. Bank does require a separate buydown agreement to be executed between parties.

#### 14. Should the Note reflect the buydown terms?

No, the note must reflect the permanent terms for the Interest Rate and Principal & Interest payment rather than the terms of the buydown. If the Note reflects the buydown terms, the loan will be ineligible for purchase.

## 15. Where is the buydown disclosed on the Integrated Disclosures (Loan Estimate/Closing Disclosure)?

Clear placement of the buydown subsidy is acceptable

- Section A. Loan Origination (lender or seller column)
- Section H. Other
- Summaries of Transactions Sections L or N



## 16. Should the payment stream on the LE/CD reflect the reduced payment?

No, the LE/CD must reflect the permanent terms for the Interest Rate and P&I payment rather than the terms of the buydown. If the LE/CD reflects the buydown terms, the loan may be ineligible for purchase. For regulatory guidance, refer to Regulation Z, section 1026.17(c)(1), official comments 3(ii) and 4(ii).

#### 17. Should the First Payment Letter reflect the Principal & Interest payment disclosed on the Note?

Yes, the First Payment Letter should reflect the full P&I payment disclosed on the Note.

#### **Contributors**

#### 18. Which parties to the transaction can contribute to a temporary buydown?

The seller, lender, or 3<sup>rd</sup> party can contribute to the buydown. U.S. Bank will not allow a borrower to contribute toward a temporary buydown.

## 19. Can a temporary buydown be paid by multiple parties?

Yes. A temporary buydown could be split between interested parties (seller, lender, builder, real estate agent).

## 20. Do buydown funds paid by a Seller, Lender, or 3<sup>rd</sup> party count toward interested party contributions?

Yes, buydown funds must be included in interested party contribution limits.

